

415 Century Parkway
 Allen, TX 75013
 (800) 605-6734
 www.watchguardvideo.com



4RE Price Estimate

Provided By: Kevin Coughlin

TOTAL PROJECT ESTIMATED AT

\$9,640.00

Agency Name:	Hinesburg VT Police
Contact Person:	Chief Frank Koss
Address:	10298 VT Highway 116
Address:	Hinesburg, VT 05461
Date:	December 18, 2013

4RE Base System and Options

		Quantity
4RE-200-GPS-ZSL	4RE In-Car Camera System. Includes GPS, High definition Zero Sightline (720P) forward facing camera, Infrared color cabin camera, DVR, integrated 200GB automotive grade hard drive, 16GB USB removable thumb drive, cabin microphone, 900 MHz Hi Fidelity wireless microphone, hardware & cabling, 1 yr. warranty. Includes Evidence Library Express software.	2
4RE ELITE	Upgrade to 4RE Elite. Adds support for up to 6 cameras.	0
MOBILE APP	4RE Mobile App. Laptop interface software.	0

MSRP	Direct	Extended
\$ 5,450.00	\$ 4,795.00	\$ 9,590.00
\$ 300.00	\$ 275.00	\$ -
\$ 85.00	\$ 50.00	\$ -

Wireless Video Transfer and Networking Options

		Quantity
4RE-WRL-KIT-05G	4RE In-Car 802.11n Wireless Kit, 5GHz (2.4GHz is available)	0
HDW-ETH-SWT-001	4RE, Power Over Ethernet / Gigabit 4-port Switch	0

MSRP	Direct	Extended
\$ 345.00	\$ 200.00	\$ -
\$ 180.00	\$ 150.00	\$ -

Camera Configuration Options

		Quantity
CAM-BST-102-NEW	Infrared Color Cabin Camera, Additional (requires 4RE Elite)	0
WGA00485	Auxiliary Camera	0

MSRP	Direct	Extended
\$ 220.00	\$ 195.00	\$ -
\$ 220.00	\$ 195.00	\$ -

Microphone Options

		Quantity
DUAL MIC UPGRADE	Dual Wireless Mics. Includes second wireless microphone kit.	0
DESKTOP CHARGER	Desktop Charging unit for Wireless Transmitter	0
TRANSMITTER	Wireless Transmitter (additional / replacement)	0

MSRP	Direct	Extended
\$ 875.00	\$ 785.00	\$ -
\$ 110.00	\$ 99.00	\$ -
\$ 385.00	\$ 345.00	\$ -

In-Car Hardware Warranties 1st year is included with a new 4RE purchase.

		Quantity
WAR-4RE-CAR-2ND	Warranty, 4RE, In-Car, 2nd Year (Months 13-24)	0
WAR-4RE-CAR-3RD	Warranty, 4RE, In-Car, 3rd Year (Months 25-36)	0
WAR-4RE-CAR-4TH	Warranty, 4RE, In-Car, 4th Year (Months 37-48)	0
WAR-4RE-CAR-5TH	Warranty, 4RE, In-Car, 5th Year (Months 49-60)	0

MSRP	Direct	Extended
\$ 155.00	\$ 100.00	\$ -
\$ 255.00	\$ 200.00	\$ -
\$ 380.00	\$ 325.00	\$ -
\$ 505.00	\$ 450.00	\$ -

Software Protection Plan Create, amend or extend a Software Protection Plan

		Quantity
SFW-MNT-ELB-2YR	Software Protection, Evidence Library, 2nd Year (per 4RE)	0
SFW-MNT-ELB-3YR	Software Protection, Evidence Library, 3rd Year (per 4RE)	0
SFW-MNT-ELB-4YR	Software Protection, Evidence Library, 4th Year (per 4RE)	0
SFW-MNT-ELB-5YR	Software Protection, Evidence Library, 5th Year (per 4RE)	0
5 Year HW/SW Warranty Discount	Discount for purchase of 5 year hardware and software warranty at time of 4RE purchase.	0

MSRP	Direct	Extended
\$ 110.00	\$ 95.00	\$ -
\$ 110.00	\$ 95.00	\$ -
\$ 110.00	\$ 95.00	\$ -
\$ 110.00	\$ 95.00	\$ -
\$ -	\$ -	\$ -

Watch Commander Live Video Streaming Application

		Quantity
SFW-WCM-KIT-100	Watch Commander Live Video Streaming Application	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 1st Year (Months 1-12)	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 2nd Year (Months 13-24)	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 3rd Year (Months 25-36)	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 4th Year (Months 37-48)	0
SFW-WCM-LIC-FEE	Watch Commander Annual License Fee, 5th Year (Months 49-60)	0

MSRP	Direct	Extended
\$ 2,900.00	\$ 2,500.00	\$ -
\$ 275.00	\$ 250.00	\$ -
\$ 275.00	\$ 250.00	\$ -
\$ 275.00	\$ 250.00	\$ -
\$ 275.00	\$ 250.00	\$ -
\$ 275.00	\$ 250.00	\$ -

Miscellaneous Options and Accessories

		Quantity
RADAR CABLE	Radar Interface Cable (Stalker, Decatur Genesis I and II Select, Kustom Eagle or Raptor, MPH Bee 3)	0
Trade-In	Trade-In Credit, if applicable	0
CUSTOM 1	Used for additional items, offers or discounts	0

MSRP	Direct	Extended
\$ 85.00	\$ 75.00	\$ -
\$ -	\$ -	\$ -
\$ -	\$ -	\$ -

Total In-Car Hardware \$ 9,590.00

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Evidence Library Server and Client Software

		Quantity
KEY-ELB-SRV-300	Evidence Library 3 Server Software	0
SFW-ELB-CLI-300	Included Remote Client License Key, Evidence Library 3	0
SFW-ELB-CLI-301	Additional Remote Client License Key, Evidence Library 3	0
SFW-SQL-CAL-R25	Additional Software CALs, SQL Server 2008 R2, 5 CAL Pack	0
SFW-SQL-CAL-R21	Additional Software CAL, SQL Server 2008 R2, 1 CAL Pack	0

	MSRP	Direct	Extended
	\$ -	\$ 1,190.00	\$ -
	\$ 85.00	\$ -	\$ -
	\$ 85.00	\$ 75.00	\$ -
	\$ 460.00	\$ 410.00	\$ -
	\$ 100.00	\$ 90.00	\$ -

Server Hardware and Software

		Quantity
HDW-4RE-SRV-001	Tower Server, Intel i7 3.40 GHz, 8GB RAM, 4x2TB SATA 7,200 RPM drives, 5TB usable video storage, Windows 7 Pro 64-bit, SQL Server 2008 R2 (1CAL), 3-Year full service (on-site or reimbursed) warranty. <i>This server includes tower, keyboard, monitor with built in speakers and mouse.</i>	0

	MSRP	Direct	Extended
	\$ 3,880.00	\$ 3,490.00	\$ -

Video Storage Drives will be added to server and/or JBOD

		Quantity
HDW-4RE-HDD-4TB	4TB Hard Drives, Server Class, 7,200 rpm, 64MB Cache	0
HDW-4RE-JBD-000	Optional JBOD Enclosure	0
HDW-4RE-RBT-000	Optional DVD Robot	0

	MSRP	Direct	Extended
	\$ 555.00	\$ 490.00	\$ -
	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -

Wireless Access Points

		Quantity
WAP-BLD-245-001	Wi-Fi Access Point, 802.11n, 2.4/5GHz, Digital Steering	0
WAP-KIT-05G-001	WiFi Access Point Kit, 802.11n, 5GHz, Omni-Directional	0
WAP-BLD-05G-001	Wi-Fi Access Point, 802.11n, 5GHz, Sector Antenna	0

	MSRP	Direct	Extended
	\$ 3,270.00	\$ 2,955.00	\$ -
	\$ 455.00	\$ 405.00	\$ -
	\$ 285.00	\$ 250.00	\$ -

Total IT Hardware and Software \$ -

WatchGuard Video Technical Services

		Quantity
SVC-4RE-INS-100	4RE System Installation, In-Car (Per Unit Charge)	0
SVC-VID-REM-100	Video System Removal (Per Unit Charge)	0
SVC-4RE-ONS-400	4RE System Setup, Configuration, Testing and Training <i>(Quantity represents number of sites)</i>	0
SVC-WGV-ONS-300	Access Point installations including cable runs <i>(Work may be performed by a sub-contractor)</i>	0

	MSRP	Direct	Extended
	Quote	Quote	\$ -
	Quote	Quote	\$ -
	Quote	Quote	\$ -
	\$ 1,100.00	\$ 1,000.00	\$ -

Total Technical Services \$ -

Manual Adjustments

Description:	\$ -
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Notes:	<p style="text-align: center;"><i>Applicable taxes may apply and are not necessarily accounted for on this estimate. Contact WatchGuard Video for a revised estimate.</i></p> <p style="text-align: center;">ESTIMATE VALID FOR 30 DAYS</p>
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	Subtotal:	\$ 9,590.00
	UPS Ground Shipping:	\$ 50.00
	Taxes:	0.0% \$ -
	ESTIMATE TOTAL:	\$ 9,640.00

Financing

<small>Estimate Only Call for Detailed Quote</small> <small>Within Texas</small>	<ul style="list-style-type: none"> Includes applicable warranty coverage You take ownership immediately. Fully paid off at end of term For a detailed quote, call WatchGuard to determine final project price, approximate date of first payment, desired financing term, and basic agency information 	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="text-align: center;">Payments</td> <td style="width: 33%;"></td> <td style="width: 33%;"></td> <td style="width: 33%;"></td> </tr> <tr> <td style="text-align: center;">Monthly</td> <td style="text-align: center;">\$ 353</td> <td style="text-align: center;">\$ 295</td> <td style="text-align: center;">\$ 268</td> </tr> <tr> <td style="text-align: center;">Quarterly</td> <td style="text-align: center;">Call Us</td> <td style="text-align: center;">Call Us</td> <td style="text-align: center;">Call Us</td> </tr> <tr> <td style="text-align: center;">Semi-Annual</td> <td style="text-align: center;">Call Us</td> <td style="text-align: center;">Call Us</td> <td style="text-align: center;">Call Us</td> </tr> <tr> <td style="text-align: center;">Annual</td> <td style="text-align: center;">Call Us</td> <td style="text-align: center;">Call Us</td> <td style="text-align: center;">Call Us</td> </tr> </table>	Payments				Monthly	\$ 353	\$ 295	\$ 268	Quarterly	Call Us	Call Us	Call Us	Semi-Annual	Call Us	Call Us	Call Us	Annual	Call Us	Call Us	Call Us
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Note: This is only an estimate for 4RE related hardware, software and WG Technical Services. Actual costs related to a turn-key operation requires more detailed discussion and analysis, which will define actual back-office costs and any costs associated with configuration, support and installation. Please contact your sales representative for more details.