



Trevor Lashua &lt;tlashuahvt@gmavt.net&gt;

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**RE: FW: PACE Questions**

1 message

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**Raymond Keller** <RKeller@vermontgas.com>  
To: Trevor Lashua <tlashua@hinesburg.org>

Tue, Nov 11, 2014 at 9:12 AM

Hi Trevor,

Yes signing on to have Efficiency Vermont act as administrator seems to be the collective agreement from our discussion with the Selectboard.

In order for Hinesburg to sign up for Efficiency Vermont to act as administrator the town would have to sign the Resolution and Program Administrators Agreement and returned to Efficiency Vermont. Also, you should request a blank Interlocal Contract form from either Efficiency Vermont or National Bank of Middlebury. These forms are available from Efficiency Vermont at: <https://www.efficiencyvermont.com/for-our-partners/PACE-For-Town-Administrators>

If you have further questions feel free to call me.

Take care,

Ray

Ray Keller, PE, CEM, LEED AP

Energy Services Engineer

Vermont Gas Systems, Inc.

P.O. Box 467

Burlington, VT. 05402-0467

Tel: 802-951-0389

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RKeller@Vermontgas.com

**From:** Trevor Lashua [mailto:tlashua@hinesburg.org]  
**Sent:** Monday, November 10, 2014 1:59 PM  
**To:** Raymond Keller  
**Subject:** Re: FW: PACE Questions

Thanks Ray. I've got the assignment of a PACE administrator on the schedule for Monday night (11/17). If I recall correctly, everyone feels like Efficiency Vermont's the way to go - is there anything I need, or is an action of the Board stating as such enough to suffice?

Thanks,

-Trevor

On Wed, Oct 22, 2014 at 8:39 AM, Raymond Keller <RKeller@vermontgas.com> wrote:

Hi Trevor,

As follow up to Monday nights PACE discussion attached is the answer to whether a single PACE loan can be used for phased project which it can't. Seems like the homeowner has a 4 month timeframe to complete the project.

Take care,

Ray

Ray Keller, PE, CEM, LEED AP

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**From:** Tara Bartlik [mailto:tbartlik@veic.org]  
**Sent:** Tuesday, October 21, 2014 2:50 PM  
**To:** Raymond Keller  
**Subject:** RE: PACE Questions

Hi Ray,

Unfortunately, residents are only allowed to finance work that they plan on completing within four months. If they choose to break up a project, they can apply for a second round of financing, but it will entail paying another application fee, resubmitting paperwork, etc. If homeowners are looking to finance smaller chunks of work over a period of time, a Home Equity Line of credit might be a better option since it is a revolving line of credit that does not involve closing at a particular amount; they should consult with their local lender.

Best,

Tara

Tara Bartlik | Program Assistant

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**From:** Raymond Keller [mailto:RKeller@vermontgas.com]  
**Sent:** Tuesday, October 21, 2014 2:39 PM  
**To:** Tara Bartlik  
**Subject:** RE: PACE Questions

Hi Tara,

One question that came up during last night's Hinesburg PACE discussion whether a PACE project and the loan can be down in a couple of phases over time? Alternatively does the home owner have all the project measures be completed all at one time?

Thanks,

Ray

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**From:** Tara Bartlik [mailto:tbartlik@veic.org]  
**Sent:** Wednesday, July 23, 2014 2:15 PM  
**To:** Raymond Keller  
**Subject:** PACE Questions

Hi Ray,

Sorry for the delay in getting back to you regarding your PACE questions; I was out of the office for much of last week and am just now getting caught up.

Unfortunately, we do not currently have any customers who have agreed to be contacted directly regarding their projects/PACE experience. We are working on developing some case studies but have not yet completed enough projects to have adequate information to give an accurate/confidential picture of typical PACE projects.

I've been working on many day-to-day aspects of PACE and would be happy to answer any questions you had regarding the process, guidelines, customer's experience, etc. Feel free to send me any other questions you might have, or shoot me a call at the number below.

Best,

Tara

Tara Bartlik | Program Assistant

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